

# Economic Sociology Prelims List

June 16, 2003

## Notes

Though there are occasional exceptions, this list does not cover important work in related fields — most notably organizations, stratification, gender and labor markets — that are areas of specialization in themselves and can be prelim areas of their own.

The following collections are referenced below in abbreviated form:

1. Mark Granovetter and Richard Swedberg, editors. *The Sociology of Economic Life*. Westview Press, Boulder, 2nd edition, 2001.
2. Juliet B. Schor and Douglas B. Holt, editors. *The Consumer Society Reader*. The New Press, New York, 2000.

## Synopses, Overviews and Orientations

Meghnad Desai. *Marx's Revenge: The resurgence of capitalism and the death of state socialism*. Verso, New York, 2002.

Amitai Etzioni. *The Moral Dimension: toward a new economics*. Free Press, New York, NY, 1988.

Albert Hirschman. Rival views of market society. In *Rival Views of Market Society and other recent essays*. Harvard University Press, Cambridge, MA, 1992.

Robert Lane. *The Market Experience*. Cambridge University Press, New York, 1991.

Richard Swedberg. *Principles of Economic Sociology*. Princeton University Press, Princeton, 2003.

Viviana Zelizer. Beyond the polemics of the market: Establishing a theoretical and empirical agenda. *Sociological Forum*, 3:614–634, 1988.

## Classical Views

Randall Collins. Weber's last theory of capitalism: A systematization. *American Sociological Review*, 45:925–40, 1980.

Émile Durkheim. *The Division of Labor in Society*. Free Press, New York, 1984, Chapter VII “Organic Solidarity and Contractual Solidarity” (pp.149-175).

Karl Marx. *Capital: An abridged edition*. Oxford University Press, New York, 1999.

Karl Polanyi. *The Great Transformation: The Political and Economic Origins of Our Time*. Beacon Press, Cambridge, MA, 1980.

Joseph Schumpeter. *Capitalism, Socialism and Democracy*. Harper Torchbooks, New York, 1975.

Adam Smith. *The Wealth of Nations*. Modern Library, New York, 2000, Book I, Chapters 1-8; Book II Chapter ; Book IV Chapter II; Book V Article 2d.

Max Weber. *Economy and Society*. University of California Press, Berkeley, 1978, 63-211, 302-7, 311-354.

## Self-Interest and Exchange

John Davis. *Exchange*. University of Minnesota Press, Minneapolis, 1992, pp.1-46.

Daniel Kahneman, Jack Knetch, and Richard Thaler. Fairness as a constraint on profit seeking: Entitlements in the market. *American Economic Review*, 76:728–41, 1986.

Clifford Geertz. The bazaar economy: Information and search in peasant marketing. In Granovetter and Swedberg [2001], pages 139–145.

Robert Wuthnow. *Poor Richard's Principle: Recovering the American Dream Through the Moral Dimension of Work, Business and Money*. Princeton University Press, Princeton, 1996, pp.168-205.

## Market Exchange

R.H. Coase. *The Firm, the Market and the Law*. University of Chicago Press, Chicago, 1988, pp.95-156.

Randall Collins. *Weberian Sociological Theory*. Cambridge University Press, New York, 1986, Chapter 5 pp.117-142.

Charles E. Lindblom. *The Market System*. Yale University Press, New Haven, CT, 2002, pp.1-51.

Murray Milgate. Equilibrium: Development of the concept. In John Eatwell, Murray Milgate, and Peter Newman, editors, *The Invisible Hand (The New Palgrave Dictionary of Economics)*, pages 105–113. Norton, New York, 1989.

Thomas Schelling. *Micromotives and Macrobehavior*. Norton, 1978, pp.1-43.

Karen I. Vaughn. The invisible hand. In John Eatwell, Murray Milgate, and Peter Newman, editors, *The Invisible Hand (The New Palgrave Dictionary of Economics)*, pages 168–172. Norton, New York, 1989.

Viviana Zelizer. *The Social Meaning of Money*. Basic Books, New York, NY, 1994.

### **Varieties of Embeddedness**

Paul DiMaggio and Hugh Louch. Socially embedded consumer transactions: For what kinds of purchases do people most often use networks? *American Sociological Review*, 63:619–637, 1998.

Mark Granovetter. Economic action and social structure: The problem of embeddedness. pages 51–76.

Alejandro Portes and Julia Sensenbrenner. Embeddedness and immigration: Notes on the social determinants of economic action. In Granovetter and Swedberg [2001], pages 112–138.

Charles Smith. What auctions tell about values. In *Auctions: The Social Construction of Value*, pages 162–84. University of California Press, Berkeley, 1989.

Brian Uzzi. Social structure and competition in interfirm networks: The paradox of embeddedness. In Granovetter and Swedberg [2001], pages 207–240.

### **Social and Cultural Capital**

Mitchel Abolafia. *Making Markets*. Harvard University Press, Cambridge, 1996, Chapter 1.

Pierre Bourdieu. *Distinction*. Harvard University Press, Cambridge, MA, 1984, Chapters 1-5; Conclusion.

Nan Lin. *Social Capital: A theory of structure and action*. Cambridge University Press, New York, 2002.

Alejandro Portes. Social capital: Its origins and applications in modern sociology. *Annual Review of Sociology*, 24:??-??, 1998.

## **Modern Capitalism**

Janet Abu-Lughod. *Before European Hegemony: The World System A.D. 1250-1350*. Oxford University Press, New York, 1991.

Alfred Chandler. *The Visible Hand: The Managerial Revolution in American Business*. Harvard University Press, Cambridge, 1971.

Yves Dezalay and Bryant G. Garth. *The Internationalization of Palace Wars: Lawyers, Economists, and the Contest to Transform Latin American States*. University of Chicago Press, Chicago, 2002.

Frank Dobbin. *Forging Industrial Policy: The United States, Britain and France in the Railway Age*. Cambridge University Press, New York, 1994.

Neil Fligstein. *The Architecture of Markets*. Princeton University Press, Princeton, 2001, pp.25-98, 147-169.

Marion Fourcade-Gourinchas and Sarah Babb. The rebirth of the liberal creed: Paths to neoliberalism in four countries. *American Journal of Sociology*, 108(3), 2002.

Gary Hamilton and Nicole Woolsey Biggart. Market, culture and authority: A comparative analysis of management and organization in the far east. In Granovetter and Swedberg [2001], pages 444-478.

Eric Helleiner. *The Making of National Money: Territorial Currencies in Historical Perspective*. Cornell University Press, Ithaca, 2003.

Douglass North. *Institutions, Institutional Change and Economic Performance*. Cambridge University Press, New York, 1990, pp.1-69.

Kenneth Pomeranz. *The Great Divergence: China, Europe and the making of the modern world economy*. Princeton University Press, 2000.

William Roy. *Socializing Capital: The rise of the large industrial corporation in America*. Princeton University Press, Princeton, 1997.

Eleanor Westney. *Innovation and Imitation: The transfer of Western organizational patterns to Meiji Japan*. Harvard University Press, Cambridge, 1987.

## **The Structure of Competition**

Ronald S. Burt. *Structural Holes: The Social Structure of Competition*. Harvard University Press, Cambridge, 1992.

R.H. Coase. *The Firm, the Market and the Law*. University of Chicago Press, Chicago, 1988, “The Nature of the Firm” (pp.33-56).

Eric Leifer and Harrison White. A structural approach to markets. In Mark Mizruchi and Michael Schwartz, editors, *Structural Analysis of Business*, pages 85–108. Cambridge University Press, Cambridge, 1987.

Oliver O. Williamson. Comparative economic organization: The analysis of discrete structural alternatives. *Administrative Science Quarterly*, 36: 269–96, 1991.

Harrison White. *Markets from Networks*. Princeton University Press, 2002.

## **Trust**

Ronald Dore. Goodwill and the spirit of market captialism. In Granovetter and Swedberg [2001], pages 425–443.

Alya Guseva and Akos Rona-Tas. Uncertainty, risk and trust: Russian and american credit card markets compared. *American Sociological Review*, 66: 623–646, 2001.

Peter Kollock. The emergence of exchange structures: An experimental study of uncertainty, commitment and trust. *American Journal of Sociology*, 100:313–45, 1994.

Stewart Macaulay. Non-contractual relations in business: A preliminary study. In Granovetter and Swedberg [2001], pages 191–206.

## **Labor**

Richard Biernacki. *The Fabrication of Labor: Germany and Britain, 1640–1914*. University of California Press, Berkeley, 1995.

Michael Burawoy and Janos Lukacs. Mythologies of work: A comparison of firms in state socialism and advanced capitalism. *American Sociological Review*, 50:723–37, 1987.

Gøsta Esping-Andersen. *The Social Foundations of Postindustrial Economies*. Cambridge University Press, New York, 1999

Nancy Folbre and Julie A. Nelson. For love or money or both? *Journal of Economic Perspectives*, 14:123–140, 2000.

Bruce Western and Katherine Beckett. How unregulated is the u.s. labor market? the penal system as a labor market institution. *American Journal of Sociology*, 104:1030–1060, 2000.